



Tiberiu Moisa

Deputy CEO MidCorporate and SMEs Banca Transilvania

Tiberiu Moisa has contributed to Banca Transilvania's business story for 20 years, entrusted with entrepreneurs – medium, small and large clients. Also, he has launched initiatives, thus being an essential part of them, which represent #morethanbanking, with high impact on different communities: BTMic, Transilvania Executive Education, BTClub or Clujul Are Suflet Foundation.

BT – the Bank of Entrepreneurs has gained its position also through his contribution. The Bank has now 400.000 companies as clients and it's the biggest entrepreneurial sustaining ecosystem in Romania.

Professional experience

2016 – present

Banca Transilvania

- Deputy CEO MidCorporate & IMM
- Member in:
 - The Leaders' Committee
 - The Loan Policy and Approval Committee
 - The Human Resources Committee
 - The Workout' Committee

Representing Banca Transilvania's Financial Group:

- BT Microfinancing (BT Mic)
 - President of the Board of Directors

BT Leasing

- President of the Board of Directors

Victoriabank (Republic of Moldova)

- Member of the Board of Directors

BT Asset Management SAI

- Member of the Board of Directors (2013 – 2020)

Other projects and initiatives for different communities:

2018 – present

Transilvania Executive Education Foundation

- President of the Council Board

This foundation manages the EMBA, organized in partnership with the University of Buckingham and the University of Hull (UK), having as main goal the training of new generations of managers. Since 2015, more than 200 people have graduated this business school.

2007 – present

Clujul Are Suflet Foundation

- President

Being BT's largest social project, this foundation helps teenagers from disadvantaged families to continue school and to socially integrate. Until now, more than 1500 teenagers have had a better life through this foundation.

2006 – present

BT Club (Clubul Intreprinzatorului Roman)

- President

This initiative is dedicated to entrepreneurs, who, thus, have free access to financial and entrepreneurial education. More than 100.000 people benefited from BTClub's training sessions all through these years.

2002 – 2016

Banca Transilvania

- Deputy CEO of Banca Transilvania, Coordinator of the Network and Business Development Department
- Executive Manager Corporate and SME Clients
- Corporate and SME Clients Manager
- Deputy Manager Corporate & Commercial Banking Department

2000 – 2002

ABN AMRO Romania

- Branch Manager Targu-Mures
- Account Manager Sibiu Branch
- Operations Manager Sibiu Branch

1998 – 2000

National Bank of Greece, Romania

- Head of Operations
- Settlement Officer
- Account Manager

Education and training

2006 – 2010

Executive MBA, Sheffield University (UK) – Postgraduate Diploma

2003 – 2007

INDE (ASE Romania & CNAM France) – Executive MBA

1994 – 1998

Bucharest University of Economic Studies
Finance, Banking and Stock Exchange