

Banca Transilvania Financial Group

Forecasting

Commitment

Banca Transilvania commits to periodically prepare for the investors detailed projections of the bank's economic and financial indicators in the short and medium term. To this end, Banca Transilvania has implemented in accordance with international standards the [Economic Forecasting Policy](#) available [here](#).

1 Applicability, purpose, objectives

The policy is designed to achieve at least two objectives: to maximise the net financial result and to transparently communicate the short and medium term business outlook to investors.

The forecasting process uses up-to-date and as detailed information as possible, both from a macro-sectoral perspective and at microeconomic level (by segment, product, currency). This information is incorporated into forecasting and budgeting models, thus generating a central (baseline) scenario for the evolution of the company's business in the short and medium term. The modelling also considers all the news on intentions to change the legal and regulatory framework in the banking sector, both from a European (under the New European Economic Governance) and a national perspective.

Depending on the evolution of risk factors (internal or external) on the future dynamics of the economic variables included in the modelling, we may see deviations of the trajectory of the institution's results from the central scenario.

2 The process itself

The institution produces a medium-term business plan (normally 3 years), which includes the total bank's income and expenditure budget for each year of the forecast horizon and the investment plan for the first year of the forecast horizon.

The Bank prepares a medium-term business plan (normally 3 years), which includes the bank's total income and expenditure budget for each year of the forecast period and the investment plan for the first year of the forecast period. The process is organized by the Budget and Planning Department, coordinated by

the Deputy CEO, CFO.

The Bank prepares a profit and loss forecast (income and expenses) and an investment plan once a year as part of the annual budget, and forecasts quarterly or whenever deemed necessary. The main assumptions used in the revenue estimation process are identified by business line, starting with internal, external drivers and their impact on attracted/displaced volumes and generated revenues.

Expenditure is budgeted based on the needs identified for the current year, adjusted according to the assumptions for the main cost centers and taking into account the values identified for future projects.

3 Publication of forecast information

The Income and Expenses Budget and the Investment Plan are published yearly, as part of the documentation submitted to the General Meeting of Shareholders for approval. As such, these documents will be available on the BT website in the Shareholders/AGM section.

BT also includes forward-looking statements in its quarterly and half-yearly reports, setting out factors, trends, planned events, costs and associated revenues that may affect the results of future reporting periods.

In addition, the bank may make forward-looking statements at investor and analyst events (meetings or teleconferences) held quarterly as a supplement to regular reporting.

Disclaimer:

We undertake to fully respect and comply with the provisions of this commitment, which we undertake to periodically update. This statement is the minimum level of commitment that we will continue to comply with in accordance with the applicable legal provisions (where needed).

