



HORIA CIORCILĂ

Chairman of the Board of Directors

PROFESSIONAL EXPERIENCE

- **2002 – Present**
Banca Transilvania
 - Chairman of the Board of Directors
- **2013 – Present**
Evergent Investments (SIF Moldova)
Alternative investment fund listed on the BSE
 - Member of the Board of Directors
- **2006 – 2020**
ACI, Construction Field
 - Member of the Board of Directors
- **2016**
Regina Maria
 - Partnership with Regina Maria Private Health Network for the construction of the biggest private general hospital in Transylvania
- **2014**
EMBA University of Hull
 - Played a key role in establishing the EMBA University of Hull, Cluj-Napoca's first wholly British business school, serving as a collaboration among BT, the University of Hull (UK), Babeş-Bolyai University, and Electrogrup.
- **2012 – 2013**
BT Asset Management
 - Chairman of the Board of Directors
- **2007 - 2009**
BT Aegon
Aegon - BT Joint Venture Active in Private Pensions
 - Chairman of the Board of Directors

Horia Ciorcilă has been a part of the Banca Transilvania success story since its very beginning, contributing as one of the founding members when he was 30 years old. He is serving his sixth term as the Chairman of the Board of Directors, which started in 2022.

Mr. Ciorcilă is also a member of the following Banca Transilvania Board of Directors committees:

- Member of the Remuneration Committee
- Member of the Nominating Committee

He is involved in businesses, endeavors and programs in a wide range of sectors, including finance and banking, telecommunications, healthcare, real estate, education, sports, hospitality and the food industry.

Over the years was named one of the most admired people in business by the Romanian business community (according to Business Magazin).

In 2024, Mr. Ciorcilă was honored with the Nihil Sine Deo distinction granted by the Royal Family of Romania in recognition of his efforts to promote Romanian values through Banca Transilvania and for his support for local development projects.

Leadership lessons from Horia Ciorcilă:

- Achievement is the result of dedication and sustained effort in your endeavors.
- Gain insight from setbacks.
- Be flexible
- Surround yourself with loyal people
- Master the art of delegation and select the appropriate manager when necessary.



2006

Winners Tennis Club

Currently, Winners Sports Club, the biggest Sports Center in Transylvania

- Founder



2005 – 2010

BT Asset Management

- Member of the Board of Directors



2000 – 2009

BT Asigurări, a company of Banca Transilvania Financial Group

- Chairman of the Board of Directors



1996

RomVioCons – Omniconstruct, Construction Field

- Founder



1995 – 1996 – 2006

Maestro Industries, Food & Hospitality Industry

- Founder



1994 – 2002

Banca Transilvania

- Member of the Board of Directors
- Founder



1993 – 2005

ASTRAL TV

ASTRAL TV, STORM TV, which in 2000 became ASTRAL TELECOM, the largest cable TV and internet provider, acquired by UPC Romania in 2005

- Founder, administrator and director



1990 – 1993

Comitra, Import/Export Company

- CEO

EDUCATION AND TRAINING

Polytechnic Institute of Cluj-Napoca, Faculty of
Computer Automation, Romania