

FORM OF VOTE BY CORRESPONDENCE¹ - juridical persons -

| The Company | | registered with the Trade | |
|--|------------------------|---------------------------------------|--|
| Registry attached to the Tribunal in | under no | with the registered | |
| offices in lega | lly represented by M | Ir/Mrs | |
| holder of shares issue | ed by Banca Transilva | ania S.A., giving it the right to the | |
| same number of votes in the Genera | l Meeting of Shareho | lders and accounting for% | |
| of the share capital and% o | of the total number of | f voting rights, expresses its voting | |
| right by correspondence in the | General Meeting | of Shareholders, ordinary and | |
| extraordinary, to be held on April 28, 2021 hours 14,00 respectively hours 15,00 at Hotel | | | |
| Opera Plaza in Cluj-Napoca, General Traian Mosoiu Street, no. 10-12 or on April 29, 2021, | | | |
| hours 14,00, respectively hours 15,00, when a second meeting is to be held in case the first | | | |
| meeting has not been held, to exe | rcise the voting right | nts for its shares recorded in the | |
| Shareholders' Register at the end of the day April 19th, 2021 as follows: | | | |

For the Ordinary General Meeting:

<u>1. Election of the meeting secretaries and technical secretaries, with the</u> <u>following proposals: Meeting secretaries - Ioana Olanescu, Gabriel Goga;</u> <u>Technical Secretaries - Flavia Vandor, Ioan Sumandea-Simionescu.</u>

For \Box

Against \Box

Abstention \Box

2. Approval of the annual statutory IFRS financial statements for the 2020 financial year, in compliance with NBR's Order No. 27/2010, as subsequently

¹ This form (filled in by the shareholder with the signature authenticated by a public notary and accompanied by a copy of the registration certificate) must be sent in original to the Company's registry, indicated in the convening notice, namely Cluj-Napoca, Calea Dorobanților no. 30-36, Cluj County, Romania, until **April 23**, **2021 hours 17:00**. The correspondence voting form may be sent also by e-mail (until the same date mentioned above) by means of document signed with extended electronic signature, according to Law no. 455/2001 regarding electronic signatures – to the e-mail address: <u>actionariat@btrl.ro</u>.



amended, together with the Report of the Board of Directors and the Report of the Independent Auditor.

| For | Against | Abstention | | |
|--|----------------------------------|-----------------------|--|--|
| 3. Approval of the net profit distribution in the sum of RON 1,197,304,582 as follows: the amount of RON 197,780,334 will be allocated for legal and other reserves and the amount of RON 425,754,277 will be allocated for net profit | | | | |
| reserves. | <u>011 423,/34,2// will be a</u> | anotated for het prom | | |
| For | Against | Abstention | | |
| 4. Discharge of directors for 20 | <u>20.</u> | | | |
| For | Against | Abstention | | |
| 5. Approval of the revenue and expenditure budget and the investment plan for 2021 (business plan for 2021). | | | | |
| For | Against 🛛 | Abstention | | |
| 6. Establishing the directors' remuneration for 2021, including the maximum cap of additional remunerations (fixed and variable) granted to directors and managers. | | | | |
| For | Against | Abstention | | |
| 7. Approval of the remuneration policy regarding the Bank's management body. | | | | |
| For | Against 🛛 | Abstention | | |
| 8. Approval of the date of June 11th, 2021 as the registration date and of the ex date – June 10th, 2021, for the identification of the shareholders who will | | | | |



benefit from the results of the Ordinary GMS and to whom the effects of the Ordinary GMS Decisions are applicable.

| For 📙 |
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Against 🛛

9. Approval of the mandates for the Board of Directors and for its individual members to carry out the decisions adopted by the Ordinary General Meeting of Shareholders.

| For | |
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| | |

Against 🛛

Abstention \Box

For the Extraordinary General Meeting:

<u>1. Election of the meeting secretaries and technical secretaries, with the</u> <u>following proposals: Meeting secretaries - Ioana Olanescu, Gabriel Goga;</u> <u>Technical Secretaries - Flavia Vandor, Ioan Sumandea-Simionescu.</u>

For \Box

Against 🛛

Abstention \Box

2. Increase of the share capital with the amount of RON 573,769,971 by issuing 573,769,971 new shares, at a nominal value of RON 1/share, establishing a price to compensate for the fractions of shares resulting from applying the algorithm and rounding the results, according to the legal provisions in force and also granting a mandate to the Board of Directors in order to establish a price higher than the approved one (if applicable).

The increase in the share capital will be carried out through the capitalization of reserves from the net profit of the year 2020, in amount of RON 573,769,971, by issuing a number of 573,769,971 shares, with a nominal value of RON 1/share in the benefit of the shareholders registered with the Shareholding Register held by the Central Depository at the registration date that will be established by the GSM (proposed date September 10th, 2021);

For \Box

Against 🛛

Abstention \Box



3. Approval of the share buyback by the Bank, in accordance with the applicable legal provisions, under the following terms and conditions: up to 35,000,000 shares (0.61% of the total shares included in the share capital) with a nominal value of RON 1/share at a minimum price equal to the market price on BSE at the moment of the buyback and a maximum price of RON 3.5 for a period of maximum 18 months as of the publishing date of the EGMS resolution in the Official Gazette of Romania, Part IV, part of a stock option plan with the purpose of implementing a remuneration program and a personnel incentive program for a period of at least 3 years as well as the payment of fixed remuneration, and the granting of a mandate for the Board of Directors for the enforcement of this resolution.

For \Box

Against 🛛

Abstention \Box

<u>4. Moving the registered headquarters of Banca Transilvania to Cluj-Napoca,</u> <u>Calea Dorobantilor no. 30-36, Cluj County, Romania and the amendment of art.</u> <u>4 of the Articles of Incorporation of the bank accordingly, as follows:</u>

The Bank's registered headquarters is in Cluj-Napoca, Calea Dorobantilor no. 30-36, Cluj county, Romania. It can be changed elsewhere in Romania by the decision of the General Meeting of Shareholders, according to the law. The Bank will be able to establish branches, units and offices, in any locality in the country and abroad, in accordance with the provisions of the law.

For \Box

Against 🛛

Abstention \Box

5. Approval of the date of September 10th, 2021 as the registration date and of the ex-date – September 9th, 2021, for the identification of the shareholders who will benefit from the results of the Extraordinary GMS and to whom the effects of the Extraordinary GMS Decisions are applicable, including but not limited to the identification of the shareholders who will benefit from the shares allocated following the capital increase.

For \Box

Against 🛛

Abstention



6. Approval of the date of September 13th, 2021 as the payment date for distribution of shares following the share capital increase.

For \Box

Against \Box

Abstention \Box

7. Approval of the mandates for the Board of Directors and individually for each of its members, in order to carry out the decisions of the Extraordinary General Shareholders Meeting.

Against 🛛

Abstention \Box

The shareholder assumes full responsibility regarding the correct filling in and safe transmission of the herein voting form.

| Date: | |
|----------------|-------------------|
| Company | |
| Represented by | (capital letters) |
| | (signature) |

Banca Oamenilor Întreprinzători